

# SIMTOS 2024 Matchmaking4U

## What is MM4U?

### ■ Matchmaking Program

- The main goal of a trade fair is to sign a contract or find a good partner. These expectations are even higher in B2B fairs such as SIMTOS. The SIMTOS Secretariat created its online matchmaking program which is called MM4U(Matchmaking for you). By joining this program online, buyers can find appropriate partners who suit their needs and book meetings in advance. Also, you may acquire travel expense support from the us under certain conditions.

### ■ Participants: SIMTOS 2024 Exhibitors and Foreign Buyers

#### ■ Type of Exhibitors and Foreign Buyers

1. Importers or dealers (distributors) of machine tools & digital manufacturing & related products
2. Manufactures related to SIMTOS exhibit products
3. End-users of SIMTOS exhibit products

#### ■ MM4U Program Schedule

Nov.22 <sup>nd</sup> .2023 ~ Mar.31 <sup>st</sup> .2024	Jan.1 <sup>st</sup> ~ Mar.31 <sup>st</sup> .2024	Feb.12 <sup>nd</sup> .2024	Apr.1 <sup>st</sup> ~ 5 <sup>th</sup> .2024
MM4U Registration	Online Matching	Support Program Beneficiary Verification	SIMTOS 2024 On-site Meeting
Exhibitor / Buyer	Exhibitor / Buyer	SIMTOS Secretariat	Exhibitor / Buyer

#### ■ The Process of Matchmaking with Buyers

[Step 1] **Register Online for visiting SIMTOS 2024 (Online Registration)**

[Step 2] **Submit Products/Exhibits of interest with additional information**

- Interesting products and additional information will lead you to the list of optimal companies.
- Providing Info: Company Profile, Field of Industries, company profile, etc.

[Step 3] **Matchmaking4U online! (MM4U Page)**

- You can search exhibitors sorted by filters(ex. interesting products) and request a meeting during SIMTOS 2024.
- You may also receive a meeting proposal from SIMTOS exhibitors

[Step 4] **Complete the Matchmaking!**

- If both sides agreed to have a meeting at SIMTOS 2024, You may access the contact info. to schedule the appointment.

[Step 5] **Submit the documents & get expense support!**

- If a buyer fulfills the conditions, submit the required documents

\*The numbers of Beneficiaries are limited and may close in order of "Confirmed Matching Date"

## Expense Support Program

### ■ What is the “Support Program”?

- SIMTOS is one of the renowned global exhibitions. Approximately 10,000 visitors from all over the world every SIMTOS. To help foreign visitors to relieve the expense, SIMTOS Secretariat operates the “Support Program”. There are certain conditions to support the actual expenses.

### ■ “Support Program”

- **At least 2 confirmed meetings via MM4U are required (must submit meeting result).**
- Book a hotel room (SIMTOS official hotels) by oneself.
- Actual payment shall be supported within the coverage according to the confirmed matching date as “Support Program” participants.
- Expenses exceeding the coverage shall be paid individually and privately.
- The SIMTOS Secretariat will monitor the MM4U Matching for their validity.

Type	Support Type	Support Expense
<b>2 meetings or more (350 buyers)</b>	<b>Accommodation</b> *SIMTOS Official Hotel only	<b>Standard Single or Twin Room</b> (3 nights Max. / excl. breakfast)

### ■ SIMTOS Official Hotel

- We are working on listing SIMTOS Official Hotels. We will soon announce and inform you
- Exhibitors, Buyers, and Agents are all welcome to stay at SIMTOS Official Hotels with special prices only for SIMTOS.

### ■ Documents for “Support Program” Beneficiary

- Buyers who are confirmed as “Support Program” participants must submit all required documents to receive support expenses during the exhibition.

Type	Required Documents	Remarks
<b>2 meetings or more (350 buyers)</b>	<ol style="list-style-type: none"> <li>① Copy of passport (w/ information)</li> <li>② Copy of Immigration screening of passport</li> <li>③ Meeting result (Form will be given later)</li> <li>④ Business card</li> </ol>	<b>Buyers must submit all required documents during the SIMTOS 2024</b>

\*The settlement of the support expense will be carried out only after the submission of the required documents is fully verified by the SIMTOS Secretariat. If the required documents are inadequate or insufficient, expense support may not be possible.

\*Buyer must use SIMTOS official hotel to obtain support expenses.

### ■ Contact: SIMTOS 2024 Secretariat MM4U Team

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